

## Randal Todd Burks



Randal Todd Burks has over 21 years of pharmaceutical sales experience and has amassed over 50 billion dollars in client sales, working for a number of industry leading companies including Novartis Pharmaceuticals, Teva Neuroscience, Inc., Abbott Laboratories, Inc., and Biogen Inc. Todd is well-known in the industry as a goal-oriented leader and a results-driven salesman who constantly seeking to raise the bar and provide exceptional service for every client. Throughout his career, Todd has maintained an exceptional sales record, ranking in the top 10 in sales for each company, resulting in numerous awards for sales production, team cooperation, competition, and creativity.

Todd has gained extensive knowledge in health care practices, specializing in Multiple Sclerosis and Neurology, and has been appointed to several advisory boards, including the Florida Hospital Diabetes Center CME Advisory board and the SE Regional Advisory Board. With his expertise, Todd has helped to educate leading neurologists, psychiatrists, cardiologists and other medical specialists, providing product information and product samples to keep them updated on the latest changes in medical science. As a result of his creativity, innovation, and extraordinary organizational skills, Todd was selected to coordinate the planning to launch the first Post Prandial Hyperglycemia Diabetes medication, Starlix.

Todd holds a B.S. in Business Administration, a minor in Health, and a minor in Criminal Justice from the University of Central Florida. In 2015, he combined his various skills and interests to found the Todd Burks Foundation, which provided a combination of services ranging from medical consulting to motivational speaking and community outreach. He regularly serves his community and volunteers his free time to serve at the Atlanta Children's Shelter and the Crossroads Homeless Shelter. Todd continues to use his extraordinary business acumen to support his community as well as to advance the goals of his clients in the pharmaceutical industry.